



### Capabilities & Products

# who we are

- Family owned company founded in 1991
- Headquartered in Wilsonville, Oregon
- We source and sell industrial ingredients to food and beverage manufacturers.
- Importer and exporter, with long established global and domestic partnerships
- One of Oregon's fastest growing companies, working with customers in all 50 states
- Voted Top Workplaces in Oregon 2019 and 2020

#### www.foodguys.com | 503-570-2871

# our vision

To be a trusted procurement and sales partner to customers across multiple product categories

# our motto

Relax. Just ask. We deliver.

# how we bring value

# We are market disrupters

in a good way.

Rather than try to sell you what we make, we have the relationships and systems to bring you what you need.

- We partner with multiple suppliers, growers, and packers to bring you the exact specification you need, at the best price, with the shortest transit. This allows us to offer you more options than any single manufacturer.
- As a direct importer and trader, we have more control over what goes in the box. This increases confidence and reduces surprises
- *Since we go where we're needed, we offer a portfolio of products* across multiple product categories to support you on more projects
- We leverage our industrial buying power to provide traditional foodservice and retail market categories with a different level of collaboration, customization, service and pricing
- *We're passionate about sourcing the correct spec* and providing you the FSQA documentation you need

# what we offer

We offer innovative solutions that save time and money for manufacturers.

- Common Commodities to Highly Specialized Ingredients
- Trending Foods
- Price Negotiation
- Private Labeling
- Transportation and Logistics
- Storage and Warehousing
- Financial Support and Credit
- Food Safety Documentation



#### You (The Customer)

- You need an ingredient with firm specifications for your production.
- You have a budget.
- You call a foodguy.



- foodguys don't try to sell you what we have, we get you what you want.
- You ask us for what you want, we deliver.
- foodguys use their global network of processors and suppliers to find your exact ingredient.

# how we work

#### Logistics & Documentation

- foodguys are import/export specialists.
- We provide all of the required certifications and documentation needed.
- We manage every single detail as per your schedule and requirements.

#### Transportation & Storage

 foodguys provide storage and warehousing.

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- foodguys provide door to door transportation adhering to your schedule.
- We coordinate pick-up, freight, and delivery.

# Common Commodities to Highly Specialized Ingredients

- Fruits and Vegetables
- Juice, Concentrates, NFC, & Purees
- Oils, Fats, & Vinegars
- Grains
- Sweeteners
- Herbs & Spices
- Nuts & Seeds
- Plant Based Proteins
- Animal Proteins



### Fruits & Vegetables

#### Frozen Foods

IQF Fruits (Organic, Non-GMO, Conventional)

- Commodity: apples, bananas, berries, citrus, tomatoes, pineapples
- Speciality: avocado, acai berries, dragonfruit, figs, goji berries

IQF Vegetables (Organic, Non-GMO, Conventional)

- Commodity: carrots, onions, peppers, potatoes, greens
- Speciality: artichokes, beets, squash, pumpkin, mushrooms

We offer retail and food service packs as well as larger bulk sizes such as totes, pails, and drums.





### Oils & Fats (Organic and non-GMO Offerings)

- Canola, soybean, peanut, sunflower
- Olive oil (blend, pomace, extra virgin)
- Coconut (RBD, blend, virgin, MCT)
- Avocado
- Salted butter, unsalted butter, lard
- Palm shortening

## Vinegars (Organic and non-GMO Offerings)

- Balsamic, white balsamic, balsamic glaze (crema)
- Apple cider, red wine, white wine, sherry, rice

Most items are available in cases, pails, tankers, drums and totes.

#### Private labeling available.



#### Grains

#### Commodity

- Rice (white, brown, wild, blend)
- Rice flour
- Wheat
- Oats
- Quinoa (white, red, black, tri-color)

#### Speciality

- Rice (Arborio, Basmati, Jasmine)
- Farro, barley, millet, and maize

Organic, non-GMO, and conventional product offerings

#### Juice

Single strength, concentrates, not from concentrates, pulps, & purees

- Fruits: apple, orange, berry, cherry, cranberry, lime, lemon
- Vegetables: butternut squash, spinach, carrots, kale, celery, beets

Organic, non-GMO, and conventional product offerings



#### Herbs

- Basil, bay leaves, catnip, chives, cilantro
- Mint, oregano, sage, rosemary, thyme

#### Spices

- Onion, garlic, paprika, chili, cumin
- Allspice, cinnamon, nutmeg, cloves, star anise
- Salt (sea, kosher, table, Himalayan pink salt. Fleur de Sel)
- Pepper (black, white, green, red)

Organic, non-GMO, and conventional product offerings





#### Seeds

- Sesame, flax, pumpkin,
- Hemp, sunflower, chia, poppy

#### Nuts

- Almonds, cashews, hazelnuts
- Chestnuts, macadamia, pecans
- Peanut, walnut, pistachio

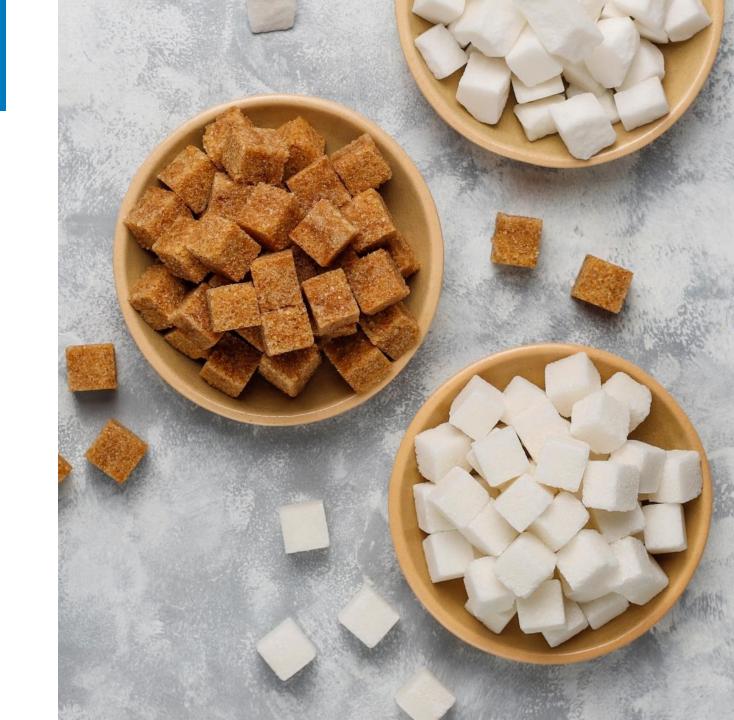
Product offerings include conventional and organic, raw and roasted, natural and blanched, & butters.



# Sweeteners

- Cane sugar
- Coconut palm sugar, powdered sugar, brown sugar
- Honey (conventional, organic, raw, new infused)
- Agave, pure maple syrup, molasses, corn syrup
- Stevia, monk fruit extract, & date sugar

# Organic, non-GMO, and conventional product offerings

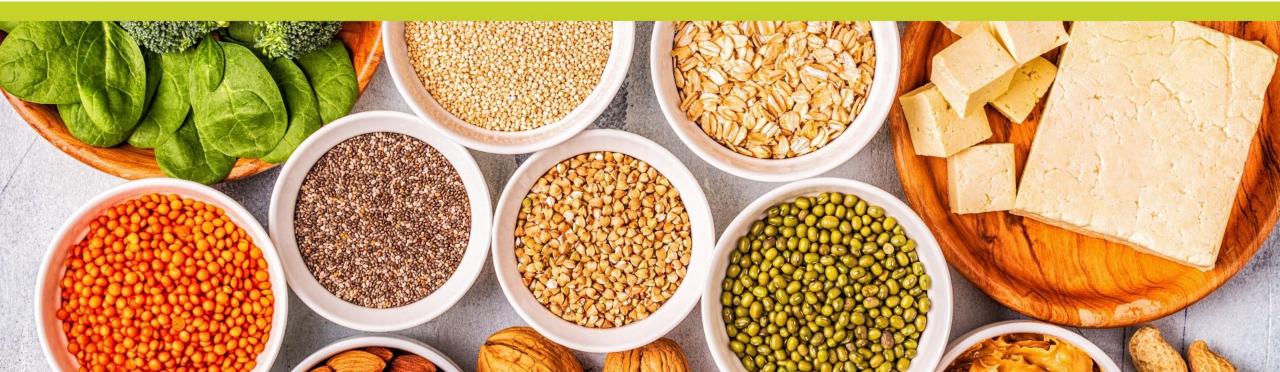


#### Plant based proteins

- Alfalfa, algae, chickpea, flax, hemp
- Black beans, split peas, navy beans, lentils
- Oats, peas, quinoa, rice
- Vital wheat gluten, nutritional yeast, soy

Organic, non-GMO, and conventional product offerings





#### Animal proteins

- Chicken, turkey, duck
- Beef, lamb, venison, pork
- Salmon, white fish, tuna

#### We can supply

- Organic, non-GMO, and conventional product offerings
- Offals available
- Fresh, frozen, dehydrated
- Edible or Inedible (pet food applications)



Items highlighted in this presentation

Don't see what you're looking for? Just ask. What's available through **foodguys** 



foodguys first priority is to you. To

developed over 29+ years of fulfilling customers'

Door to door, on-time delivery management.

Flexible credit terms to qualifying customers.

A food safety team committed to ensure your ingredients only come from fully vetted processors with complete documentation.

## **LET'S PARTNER**

foodguys

www.foodguys.com

503-570-2871