



foodguys

Capabilities & Products

www.foodguys.com | 503-570-2871

who we are

- Family owned company founded in 1991
- Headquartered in Wilsonville, Oregon
- We source and sell industrial ingredients to food and beverage manufacturers.
- Importer and exporter, with long established global and domestic partnerships
- One of Oregon's fastest growing companies, working with customers in all 50 states
- Voted Top Workplaces in Oregon 2019 and 2020

www.foodguys.com | 503-570-2871

our vision

To be a trusted procurement and sales partner to customers across multiple product categories

our motto

Relax. Just ask. We deliver.

how we bring value

We are market disrupters

in a good way.

Rather than try to sell you what we make, we have the relationships and systems to bring you what you need.

- ***We partner with multiple suppliers, growers, and packers*** to bring you the exact specification you need, at the best price, with the shortest transit. This allows us to offer you more options than any single manufacturer.
- ***As a direct importer and trader***, we have more control over what goes in the box. This increases confidence and reduces surprises
- ***Since we go where we're needed, we offer a portfolio of products*** across multiple product categories to support you on more projects
- ***We leverage our industrial buying power*** to provide traditional foodservice and retail market categories with a different level of collaboration, customization, service and pricing
- ***We're passionate about sourcing the correct spec*** and providing you the FSQA documentation you need

what we offer

We offer innovative solutions that save time and money for manufacturers.

- Common Commodities to Highly Specialized Ingredients
- Trending Foods
- Price Negotiation
- Private Labeling
- Transportation and Logistics
- Storage and Warehousing
- Financial Support and Credit
- Food Safety Documentation



You (The Customer)

- You need an ingredient with firm specifications for your production.
- You have a budget.
- You call a foodguy.



- foodguys don't try to sell you what we have, we get you what you want.
- You ask us for what you want, we deliver.
- foodguys use their global network of processors and suppliers to find your exact ingredient.

how we work



Logistics & Documentation

- foodguys are import/export specialists.
- We provide all of the required certifications and documentation needed.
- We manage every single detail as per your schedule and requirements.

Transportation & Storage

- foodguys provide storage and warehousing.
- foodguys provide door to door transportation adhering to your schedule.
- We coordinate pick-up, freight, and delivery.

Common Commodities to Highly Specialized Ingredients

- Fruits and Vegetables
- Juice, Concentrates, NFC, & Purees
- Oils, Fats, & Vinegars
- Grains
- Sweeteners
- Herbs & Spices
- Nuts & Seeds
- Plant Based Proteins
- Animal Proteins



Fruits & Vegetables

Frozen Foods

IQF Fruits (Organic, Non-GMO, Conventional)

- Commodity: apples, bananas, berries, citrus, tomatoes, pineapples
- Speciality: avocado, acai berries, dragonfruit, figs, goji berries

IQF Vegetables (Organic, Non-GMO, Conventional)

- Commodity: carrots, onions, peppers, potatoes, greens
- Speciality: artichokes, beets, squash, pumpkin, mushrooms

We offer retail and food service packs as well as larger bulk sizes such as totes, pails, and drums.





Oils & Fats (Organic and non-GMO Offerings)

- Canola, soybean, peanut, sunflower
- Olive oil (blend, pomace, extra virgin)
- Coconut (RBD, blend, virgin, MCT)
- Avocado
- Salted butter, unsalted butter, lard
- Palm shortening

Vinegars (Organic and non-GMO Offerings)

- Balsamic, white balsamic, balsamic glaze (crema)
- Apple cider, red wine, white wine, sherry, rice

***Most items are available in cases,
pails, tankers, drums and totes.***

Private labeling available.



Grains

Commodity

- Rice (white, brown, wild, blend)
- Rice flour
- Wheat
- Oats
- Quinoa (white, red, black, tri-color)

Speciality

- Rice (Arborio, Basmati, Jasmine)
- Farro, barley, millet, and maize

*Organic, non-GMO, and
conventional product offerings*

Juice

Single strength, concentrates,
not from concentrates, pulps, & purees

- Fruits: apple, orange, berry, cherry, cranberry, lime, lemon
- Vegetables: butternut squash, spinach, carrots, kale, celery, beets

*Organic, non-GMO, and
conventional product offerings*

www.foodguys.com | 503-570-2871



Herbs

- Basil, bay leaves, catnip, chives, cilantro
- Mint, oregano, sage, rosemary, thyme

Spices

- Onion, garlic, paprika, chili, cumin
- Allspice, cinnamon, nutmeg, cloves, star anise
- Salt (sea, kosher, table, Himalayan pink salt, Fleur de Sel)
- Pepper (black, white, green, red)

*Organic, non-GMO, and
conventional product offerings*





Seeds

- Sesame, flax, pumpkin,
- Hemp, sunflower, chia, poppy

Nuts

- Almonds, cashews, hazelnuts
- Chestnuts, macadamia, pecans
- Peanut, walnut, pistachio

Product offerings include conventional and organic, raw and roasted, natural and blanched, & butters.

www.foodguys.com | 503-570-2871

Sweeteners

- Cane sugar
- Coconut palm sugar, powdered sugar, brown sugar
- Honey (conventional, organic, raw, new infused)
- Agave, pure maple syrup, molasses, corn syrup
- Stevia, monk fruit extract, & date sugar

Organic, non-GMO, and conventional product offerings

www.foodguys.com | 503-570-2871



Plant based proteins

- Alfalfa, algae, chickpea, flax, hemp
- Black beans, split peas, navy beans, lentils
- Oats, peas, quinoa, rice
- Vital wheat gluten, nutritional yeast, soy

*Organic, non-GMO, and
conventional product offerings*



www.foodguys.com | 503-570-2871



Animal proteins

- Chicken, turkey, duck
- Beef, lamb, venison, pork
- Salmon, white fish, tuna

We can supply

- Organic, non-GMO, and conventional product offerings
- Offals available
- Fresh, frozen, dehydrated
- Edible or Inedible (pet food applications)

www.foodguys.com | 503-570-2871



A large iceberg floats in the ocean. The tip of the iceberg is visible above the water surface, while the much larger, jagged base is submerged below. The sky is blue with scattered white clouds. The water is a deep blue, and the horizon is visible in the distance.

Items highlighted
in this presentation

What's available
through foodguys

**Don't see
what you're
looking for?
Just ask.**

foodguys first priority is to you. To provide you the best service you will ever experience.

A commitment to find what you want, not sell you what we have.

Extensive resources developed over 29+ years of fulfilling customers' wants and needs.



Pricing that works for you. Our buying power and relationships allow us to negotiate so you win.

Door to door, on-time delivery management.

Flexible credit terms to qualifying customers.

A food safety team committed to ensure your ingredients only come from fully vetted processors with complete documentation.

LET'S PARTNER



www.foodguys.com

503-570-2871